## Program Name: Swim lessons (group, private, contract)

# Program Dates: July 1, 2022-June 30, 2023

DIRECT COSTS FT/PT Staff time: Swim instructor pay: Referee pay: Assoc Payroll: FT staff benefits (10%): Contractor: Background checks: Consumable supplies: Equipment Travel reimbursement: Safety expenses: Volunteer reg fee credit: Facility use/rental: Total direct costs Marketing/Overhead costs (5%):	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	23,727 17,197 - 4,198 2,373 - 103 357 - - - - - - - - - - - -
Swim instructor pay: Referee pay: Assoc Payroll: FT staff benefits (10%): Contractor: Background checks: Consumable supplies: Equipment Travel reimbursement: Safety expenses: Volunteer reg fee credit: Facility use/rental: Total direct costs	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	17,197 - 4,198 2,373 - 103
Referee pay: Assoc Payroll: FT staff benefits (10%): Contractor: Background checks: Consumable supplies: Equipment Travel reimbursement: Safety expenses: Volunteer reg fee credit: Facility use/rental: Total direct costs	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	- 4,198 2,373 - 103
Assoc Payroll: FT staff benefits (10%): Contractor: Background checks: Consumable supplies: Equipment Travel reimbursement: Safety expenses: Volunteer reg fee credit: Facility use/rental: Total direct costs	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	2,373 - 103
FT staff benefits (10%): Contractor: Background checks: Consumable supplies: Equipment Travel reimbursement: Safety expenses: Volunteer reg fee credit: Facility use/rental: Total direct costs INDIRECT COSTS	\$ \$ \$ \$ \$ \$ \$ \$	2,373 - 103
Contractor: Background checks: Consumable supplies: Equipment Travel reimbursement: Safety expenses: Volunteer reg fee credit: Facility use/rental: Total direct costs INDIRECT COSTS	\$ \$ \$ \$ \$ \$ \$ \$	- 103
Background checks: Consumable supplies: Equipment Travel reimbursement: Safety expenses: Volunteer reg fee credit: Facility use/rental: Total direct costs INDIRECT COSTS	\$ \$ \$ \$ \$	
Consumable supplies: Equipment Travel reimbursement: Safety expenses: Volunteer reg fee credit: Facility use/rental: Total direct costs INDIRECT COSTS	\$ \$ \$ \$ \$	
Equipment Travel reimbursement: Safety expenses: Volunteer reg fee credit: Facility use/rental: Total direct costs INDIRECT COSTS	\$ \$ \$ \$	357 - - - -
Travel reimbursement: Safety expenses: Volunteer reg fee credit: Facility use/rental: Total direct costs INDIRECT COSTS	\$ \$ \$	
Safety expenses: Volunteer reg fee credit: Facility use/rental: Total direct costs INDIRECT COSTS	\$ \$	-
Volunteer reg fee credit: Facility use/rental: Total direct costs INDIRECT COSTS	\$	-
Facility use/rental: Total direct costs INDIRECT COSTS		-
Total direct costs	ć	-
INDIRECT COSTS	Ş	
	\$	47,955
Marketing/Overhead costs (5%):		
	\$	2,789
Reg Support (\$5/participant)	\$	2,380
Merchant Fees (5%):	\$	2,789
Total indirect costs	\$	7,958
TOTAL EXPENSES:	\$	55,913
REVENUES		
Registration Fee Income:	\$	55,782
Other Reveues: Total REVENUES	\$ \$	- 55,782
	7	
Program Profit/Loss:	\$	(131)
Program Supervisor/Manager		ite

NOTES/OBSERVATIONS:

Group lessons = \$70 in-district; Private lessons=\$180/6 class session in-district

#### Attachments:



Program Estimate Wksht (new program: Quickbooks financial report Any notes/post-season survey results



# Program Name: Drop-in Gym (Basketball)

# Program Dates: 1/16-3/06/2022

	Number of participants: In-district registration fee:	\$	97 8.00
DIRECT COSTS			
	FT/PT Staff time:	\$	-
	Program Aid pay:	\$	686
	Referee pay:	\$	-
	Assoc Payroll:	\$	68
	FT staff benefits (10%):	\$	-
	Contractor:		
	Background checks:	\$	21
	Consumable supplies:	\$	75
	Equipment	\$	-
	Travel reimbursement:	\$	8
	Safety expenses:	\$	18
	Volunteer reg fee credit:	\$	-
	Facility use/rental:	\$	540
	Total direct costs	, \$	1,416
INDIRECT COSTS			
Marke	ting/Overhead costs (5%):	\$	39
Re	g Support (\$5/participant)	\$	-
	Merchant Fees (5%):	\$	39
	Total indirect costs	\$	78
	TOTAL EXPENSES:	\$	1,493
	TOTAL LAT LIGES.	Ŷ	1,433
REVENUES	Registration Fee Income:	\$	776
	Other Reveues:	\$	-
	Total REVENUES	\$	776
	Program Profit/Loss:	\$	(717)
L		Ŧ	、 <i>1</i>
	or/Manager	Date	

NOTES/OBSERVATIONS:

#### Attachments:



Program Estimate Wksht (new program: Quickbooks financial report Any notes/post-season survey results



## **Program Name: Youth Basketball**

# Program Dates: 1/5/22 - 2/23/22

Number of participants: In-district registration fee:	\$	271 72.00
DIRECT COSTS		
FT/PT Staff time:	\$	5,824
Program Aid pay:	\$	4,961
Referee pay:	\$	1,854
Assoc Payroll:	\$	685
FT staff benefits (10%):	\$	582
Contractor:	\$	-
Background checks:	\$	451
Consumable supplies:	\$	2,858
Equipment	\$	-
Travel reimbursement:	\$	147
Safety expenses:	\$	-
Volunteer reg fee credit:	\$	1,944
Facility use/rental:	\$	, 450
Total direct costs	\$	19,757
INDIRECT COSTS	-	
Marketing/Overhead costs (5%):	\$	763
Reg Support (\$5/participant)	\$	1,355
Merchant Fees (5%):	\$	763
Total indirect costs	\$	2,881
TOTAL EXPENSES:	\$	22,638
REVENUES		
Registration Fee Income:	\$ ¢	15,258
Other Reveues: Total REVENUES	\$ \$	- 15,258
Program Profit/Loss:	\$	(7,380)
	•	1
Program Supervisor/Manager	Dat	e

NOTES/OBSERVATIONS: Supplies=t-shirts for participants

#### Attachments:



Program Estimate Wksht (new program: Quickbooks financial report Any notes/post-season survey results

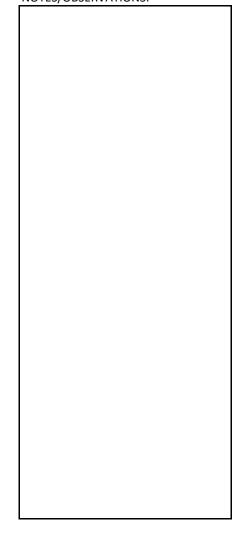


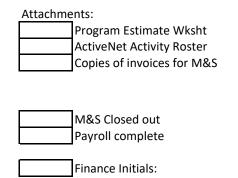
# Program Name: Youth Soccer

## Program Dates: September 11 - October 23

Number of participants: In-district registration fee:	\$	134 72.00
DIRECT COSTS		
FT/PT Staff time (rate x hrs):	\$	1,800
Coordinator pay (rate x hrs):	\$	-
Referee (rate x hrs):	\$	956
Assoc Payroll (11%):	\$	248
FT staff benefits (10%):	\$	180
Contractor:	\$	-
Background checks (\$20.50/ea):	\$	164
Consumable supplies:	\$	1,585
Equipment	\$	-
Volunteer reg fee credit:	\$	936
Facility use/rental:	\$	-
Total direct costs	\$	4,933
NDIRECT COSTS		
Marketing/Overhead costs (5%):	\$	433
Reg Support (\$5/participant)	\$	670
Merchant Fees (5%):	\$	433
Total indirect costs	\$	1,535
TOTAL EXPENSES:	\$	6,468
REVENUES		
Registration Fee Income:	\$ \$	8,654
Other Reveues: Total REVENUES	-	- 8,654
Program Profit/Loss:	\$	2,186
Program Supervisor/Manager	Date	
Recreation and Aquatics Facility Director	Date	

NOTES/OBSERVATIONS:





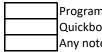
# Program Name: Club Volleyball

# Program Dates: Dec 2021-March 2022

Number of participants: In-district registration fee:	\$	25 500.00
DIRECT COSTS		
FT/PT Staff time:	\$	3,200
Coach's pay:	\$	4,901
Referee pay:	\$	-
Assoc Payroll:	\$	851
FT staff benefits (10%):	\$	320
Background checks:	\$	21
Professional Development	\$	-
Consumable supplies:	\$	172
		1/2
Uniforms	\$	-
Travel reimbursement:	\$	389
Tournament Fees	\$	1,775
AAU Fees	\$	383
Facility use/rental:	\$	200
Total direct costs	\$	12,212
INDIRECT COSTS		
Marketing/Overhead costs (5%):	\$	733
Reg Support (\$5/participant)	\$	125
Merchant Fees (5%):	\$	583
Total indirect costs	\$	1,442
TOTAL EXPENSES:	\$	13,653
REVENUES		
	\$	11,668 3,000
Registration Fee Income:		3,000
Registration Fee Income: Other Reveues: Total REVENUES	\$ \$	14,668
Other Reveues: Total REVENUES	\$	14,668
Other Reveues:		
Other Reveues: Total REVENUES	\$	14,668 1,015

NOTES/OBSERVATIONS:

#### Attachments:



Program Estimate Wksht (new program: Quickbooks financial report Any notes/post-season survey results

M&S Closed out Payroll complete Finance Initials:

**Executive Director** 

Date

## **Program Name: Youth Camps**

## Program Dates: Summer camps, spring break

Number of participants: In-district registration fee:		204 Varies
DIRECT COSTS		
FT/PT Staff time:	\$	2,400
Coord pay:	\$	1,551
Prog Aid pay:	\$	3,218
Assoc Payroll:	\$	753
FT staff benefits (10%):	\$	240
Contractor:	\$	-
Background checks:	\$	-
Consumable supplies:	\$	163
Equipment	\$	-
Travel reimbursement:	\$	-
Safety expenses:	\$	31
Volunteer reg fee credit:	\$	-
Facility use/rental:	\$	-
Total direct costs	\$	8,355
INDIRECT COSTS		
Marketing/Overhead costs (5%):	\$	875
Reg Support (\$5/participant)	\$	1,020
Merchant Fees (5%):	\$	875
Total indirect costs	\$	2,771
TOTAL EXPENSES:	\$	11,126
REVENUES		
Registration Fee Income: Other Reveues:	\$ \$	17,509
Total REVENUES	ې \$	- 17,509
D	ć	6.004
Program Profit/Loss:	\$	6,384
Program Supervisor/Manager	Da	ite

NOTES/OBSERVATIONS:

1 day camps (\$75 in-district); Tues-Fri camps, full week, full day (\$250 indistrict)

#### Attachments:



Program Estimate Wksht (new programs only) Quickbooks financial report Any notes/post-season survey results



## **Program Name: Flag Football**

## Program Dates: Oct-Nov, 2022 and April-May, 2023

Number of participants: In-district registration fee:	\$	233 78.00
DIRECT COSTS		
FT/PT Staff time:	\$	1,800
Program Aid pay:	\$	473
Referee pay:	\$	2,230
Assoc Payroll:	\$	473
FT staff benefits (10%):	\$	180
Contractor:	\$	-
Background checks:	\$	267
Consumable supplies:	\$	3,126
Equipment	\$	-
Travel reimbursement:	\$	-
Safety expenses:	\$	31
Volunteer reg fee credit:	\$	1,794
Facility use/rental:	\$	-
Total direct costs	\$	10,374
INDIRECT COSTS		
Marketing/Overhead costs (5%):	\$	858
Reg Support (\$5/participant)	\$	1,165
Merchant Fees (5%):	\$	858
Total indirect costs	\$	2,881
TOTAL EXPENSES:	\$	13,255
REVENUES		
Registration Fee Income:	\$	17,159
Other Reveues: Total REVENUES	\$ \$	- 17,159
	•	
Program Profit/Loss:	\$	3,904
Program Supervisor/Manager	Date	

NOTES/OBSERVATIONS:

Consumable supplies=field paint and participant t-shirts

#### Attachments:



Program Estimate Wksht (new programs only) Quickbooks financial report Any notes/post-season survey results



## **Program Name: Junior Golf**

# **Program Dates: Summer/Fall/Spring**

Number of participants: In-district registration fee:		69 Varies
DIRECT COSTS		
FT/PT Staff time:	\$	1,600
Coordinator pay:	\$	1,296
Prog Aid pay:	\$	571
Assoc Payroll:	\$	364
FT staff benefits (10%):	\$	160
Contractor:	\$	-
Background checks:	\$	-
Consumable supplies:	\$	90
Equipment	\$	-
Travel reimbursement:	\$	-
Safety expenses:	\$	-
Volunteer reg fee credit:	\$	216
Facility use/rental:	\$	-
Total direct costs	\$	4,297
INDIRECT COSTS		
Marketing/Overhead costs (5%):	\$	189
Reg Support (\$5/participant)	\$	345
Merchant Fees (5%):	\$	189
Total indirect costs	\$	722
TOTAL EXPENSES:	\$	5,019
REVENUES		
Registration Fee Income:	\$	3,774
Other Reveues: Total REVENUES	\$ \$	- 3,774
Program Profit/Loss:	\$	(1,245)
Program Supervisor/Manager	Da	te

NOTES/OBSERVATIONS:

#### Attachments:



Program Estimate Wksht (new programs only) Quickbooks financial report Any notes/post-season survey results



**Executive Director** 

Date

# Program Name: Adult Enrichment (Soap making, earrings)

## **Program Dates: Fall-Spring**

Number of participants: In-district registration fee:		2
DIRECT COSTS		
FT/PT Staff time:	\$	76
Program Aid pay:	\$	-
Referee pay:	\$	-
Assoc Payroll:	\$	8
FT staff benefits (10%):	\$	8
Contractor:	\$	35
Background checks:	\$	-
Consumable supplies:	\$	-
Equipment	\$	-
Travel reimbursement:	\$	-
Safety expenses:	\$	-
Volunteer reg fee credit:	\$	-
Facility use/rental:	\$	-
Total direct costs	\$	92
INDIRECT COSTS		
Marketing/Overhead costs (5%):	\$	3
Reg Support (\$5/participant)	\$	10
Merchant Fees (5%):	\$	3
Total indirect costs	\$	15
TOTAL EXPENSES:	\$	107
REVENUES		
Registration Fee Income:	\$	50
Other Reveues: Total REVENUES	\$ \$	- 50
	ې	50
Program Profit/Loss:	\$	(57)
Program Supervisor/Manager	Date	

We alrea	BSERVATI dy own th	e equipme	ent, so
there wei	re no expe	enses.	

#### Attachments:



Program Estimate Wksht (new programs only) Quickbooks financial report Any notes/post-season survey results



## **Program Name: Pickleball Clinic**

## **Program Dates: Winter**

Number of participants: In-district registration fee:	\$	7 8.00
DIRECT COSTS		
FT/PT Staff time:	\$	370
Program Aid pay:	\$	264
Referee pay:	\$	-
Assoc Payroll:	\$	67
FT staff benefits (10%):	, \$	37
Contractor:	\$	-
Background checks:	\$	-
Consumable supplies:	\$	_
		-
Equipment	\$ ¢	-
Travel reimbursement:	\$	-
Safety expenses:	\$ ,	-
Volunteer reg fee credit:	\$	-
Facility use/rental:	\$	150
Total direct costs	\$	888
INDIRECT COSTS	ć	2
Marketing/Overhead costs (5%):	\$	3
Reg Support (\$5/participant)	\$	35
Merchant Fees (5%):	\$	3
Total indirect costs	\$	41
TOTAL EXPENSES:	\$	928
REVENUES		
Registration Fee Income:	\$	56
Other Reveues: Total REVENUES	\$ \$	- 56
Program Profit/Loss:	\$	(872)
Program Supervisor/Manager	Date	

NOTES/OBSERVATIONS: We already own the equipment, so there were no expenses.

#### Attachments:



Program Estimate Wksht (new programs only) Quickbooks financial report Any notes/post-season survey results

