Program Name: Swim lessons (group, private, contract)

Program Dates: July 1, 2021-June 30, 2022	
1 10614111 Dates: July 1, 2021 Julie 30, 2022	

Number of participants:		398
In-district registration fee:		Varies
DIRECT COSTS		
FT/PT Staff time:	\$	24,108
Swim instructor pay:	\$	18,341
Referee pay:	\$	-
Assoc Payroll:	\$	3,423
FT staff benefits (10%):	\$	2,411
Contractor:	\$	-
Background checks:		267
Consumable supplies:		84
Equipment		
Travel reimbursement:		_
		-
Safety expenses:		-
Volunteer reg fee credit:		-
Facility use/rental:		-
	\$	48,633
INDIRECT COSTS	<u>د</u>	2 252
Marketing/Overhead costs (5%):		2,253
Reg Support (\$5/participant)		1,990
Merchant Fees (5%):		2,253
Total indirect costs	\$	6,496
TOTAL EXPENSES:	\$	55,129
REVENUES		
Registration Fee Income:		45,056
Other Reveues: Total REVENUES	\$ \$	- 45,056
		,000
Program Profit/Loss:	\$	(10,073)
Program Supervisor/Manager	Dat	te
	_	
xecutive Director	Dat	te

**Program Name: Pickleball Class and Play** 

•	
Program Dates: 1/16-3/13/2022	
Fiografii Dates. 1/10-3/13/2022	

Number of participants:		37	NOTES/OBSERVATIONS:
In-district registration fee:	\$	16/\$7	New program, upfront investment
DIRECT COSTS			required.
FT/PT Staff time:	\$	,	See about getting more permanent solution for court lines, and not at
Program Aid pay:	\$	171	MHS. (Painters tape works but sometimes difficult to lift up)
Assoc Payroll:	\$	17	Patrons asked about more times and
FT staff benefits (10%):	\$	-	outside courts dedicated to pickleball.  Though we asked for patrons to
Contractor:	\$	-	preregister online or at the MAC
Background checks:	\$	-	people still showed up the day of the class/ play, maybe see about a mobile
Consumable supplies:	\$	29	Active so w can take payment at the
Equipment	\$	894	site and not after the fact.
Travel reimbursement:	\$	2	
Safety expenses:	\$	-	
Volunteer reg fee credit:	\$	-	
Facility use/rental:	\$	237	
Total direct costs	\$	1,349	
NDIRECT COSTS			
Marketing/Overhead costs (5%):	\$	19	
Reg Support (\$5/participant)	\$	-	
Merchant Fees (5%):	\$	19	
Total indirect costs	\$	39	
TOTAL EXPENSES:	\$	1,388	
REVENUES			
Registration Fee Income:		388	Attachments:
Other Reveues:		-	Program Estimate Wksht (new programs on
Total REVENUES	\$	388	Quickbooks financial report  Any notes/post-season survey results
Program Profit/Loss:	\$	(1,001)	n
			M&S Closed out
Program Supervisor/Manager	Date	9	Payroll complete
			Finance Initials:
Executive Director	Date	=	

**Program Name: Adult Basketball** 

Program Dates: 1/16-3/06/2022	

Number of participants:	¢000/1-	30	NOTES/OBSERVATIONS:
In-district registration fee:	\$800/te	eam	Look at hosting games at JCMS and not MHS (cost wise).
DIRECT COSTS			Is there a handbook/ rulebook for
FT/PT Staff time:	\$	-	adult basketball? If not, create one.
Program Aid pay:	\$	346	
Referee pay:	\$ 1,	,693	
Assoc Payroll:	\$	350	
FT staff benefits (10%):	\$	-	
Contractor:			
Background checks:	\$	41	
Consumable supplies:	\$	365	
Equipment			
Travel reimbursement:	\$	8	
Safety expenses:			
Volunteer reg fee credit:			
Facility use/rental:	\$	757	
Total direct costs	\$ 3,	,560	
INDIRECT COSTS			
Marketing/Overhead costs (5%):	\$	120	
Reg Support (\$5/participant)	\$	-	
Merchant Fees (5%):	\$	120	
Total indirect costs	\$	240	
TOTAL EXPENSES:	\$ 3,	,800	
REVENUES			
Registration Fee Income:	\$ 2,	,400	Attachments:
Other Reveues:	\$	-	Program Estimate Wksht (new programs o
Total REVENUES	\$ 2,	,400	Quickbooks financial report
D D	A 14	400)	Any notes/post-season survey results
Program Profit/Loss:	<b>\$</b> (1,	,400)	
			M&S Closed out
Program Supervisor/Manager	Date		Payroll complete
			Finance Initials:
Executive Director	Date		

**Program Name: Youth Basketball** 

Program Dates: 1/5/22 - 2/23/22

**Executive Director** 

Number of participants:		146
In-district registration fee:	\$	72.00
DIRECT COSTS		
FT/PT Staff time:	\$	1,600
Program Aid pay:	\$	3,103
Referee pay:	\$	3,237
Assoc Payroll:	\$	615
FT staff benefits (10%):	\$	160
Contractor:	\$	-
Background checks:	\$	328
Consumable supplies:	\$	1,850
Equipment	\$	1,400
Travel reimbursement:	\$	87
Safety expenses:	\$	50
Volunteer reg fee credit:	\$	1,080
Facility use/rental:	\$	-
Total direct costs	\$	13,510
INDIRECT COSTS		
Marketing/Overhead costs (5%):	\$	624
Reg Support (\$5/participant)	\$	730
Merchant Fees (5%):	\$	537
Total indirect costs	\$	1,891
TOTAL EXPENSES:	\$	15,401
REVENUES		
Registration Fee Income:		10,737
Other Reveues:		1,750
Total REVENUES	\$	12,487
Program Profit/Loss:	\$	(2,915)
Program Supervisor/Manager	Da	te

#### **Program Name: Youth Soccer Fall 2021** Program Dates: September 11 - October 23 **NOTES/OBSERVATIONS:** Number of participants: 122 In-district registration fee: \$ 72.00 **Consumable Supplies** Supplies 289.99 **DIRECT COSTS** T-Shirts 1233.98 FT/PT Staff time (rate x hrs): \$ 3,200 Coordinator pay (rate x hrs): \$ 316 Ref/Coach/Instructor pay (rate x hrs): \$ 818 Assoc Payroll (11%): \$ 477 FT staff benefits (10%): \$ 320 Contractor: \$ Background checks (\$20.50/ea): \$ 51 Consumable supplies: \$ 1,524 Equipment \$ 290 Volunteer reg fee credit: \$ 864 Facility use/rental: \$ **Total direct costs** 6,390 **INDIRECT COSTS** Marketing/Overhead costs (5%): \$ 420 Reg Support (\$5/participant) \$ 610 Merchant Fees (5%): \$ 420 1,449 **Total indirect costs** \$ \$ **TOTAL EXPENSES:** 7,839 REVENUES Registration Fee Income: \$ 8,392 Attachments: Other Reveues: Program Estimate Wksht Total REVENUES \$ 8,392 **ActiveNet Activity Roster** Copies of invoices for M&S Program Profit/Loss: \$ 553 M&S Closed out Program Supervisor/Manager Payroll complete Date Finance Initials: **Recreation and Aquatics Facility Director** Date

Date

**Executive Director** 

Program Name: Flag Football Fall 2021					
Program Dates: September 11 - Octo		23			
Number of participants:	1	91	NOTES/OBSERVATIONS:		
In-district registration fee:	\$	72.00	Consumable Supplies Supplies 1454.91		
DIRECT COSTS			T-Shirts 991		
FT/PT Staff time (rate x hrs):	\$	2,400			
Coordinator pay (rate x hrs):	\$	510			
Ref/Coach/Instructor pay (rate x hrs):	\$	1,041			
Assoc Payroll (11%):	\$	435			
FT staff benefits (10%):	\$	240			
Contractor:	\$	-			
Background checks (\$20.50/ea):	\$	51			
Consumable supplies:	\$	2,446			
Equipment	\$	1,305			
Volunteer reg fee credit:	\$	829			
Facility use/rental:	\$	-			
Total direct costs	\$	6,613			
INDIRECT COSTS					
Marketing/Overhead costs (5%):	\$	318			
Reg Support (\$5/participant)	\$	455			
Merchant Fees (5%):	\$	318			
Total indirect costs	\$	1,090			
TOTAL EXPENSES:	\$	7,703			
REVENUES					
Registration Fee Income:		6,351	Attachments:		
Other Reveues: Total REVENUES	_	- 6,351	Program Estimate Wksht ActiveNet Activity Roster		
Total NEVEROES	Y	0,331	Copies of invoices for M&S		
Program Profit/Loss:	\$	(1,352)			
Program Supervisor/Manager	Date	<u> </u>	M&S Closed out Payroll complete		
Recreation and Aquatics Facility Director	Date	<u>.</u>	Finance Initials:		

Date

**Executive Director** 

**Program Name: Club Volleyball** 

**Executive Director** 

Program Dates: Dec 2021-March 2022	<u> </u>
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Number of participants:		24
In-district registration fee:	\$	300.00
	T	
DIRECT COSTS	Ċ	2.400
FT/PT Staff time:	\$	2,400
Program Aid pay:	\$	3,182
Referee pay:	\$	-
Assoc Payroll:	\$	311
FT staff benefits (10%):	·	
, ,		
Background checks:	\$	267
Professional Development	\$	187
Consumable supplies:	\$	446
Uniforms	Ś	132
Travel reimbursement:		549
Tournament Fees	\$	1,525
AAU Fees	\$	492
Facility use/rental:		
Total direct costs	\$	9,491
INDIRECT COSTS		
Marketing/Overhead costs (5%):	\$	504
Reg Support (\$5/participant)	\$	120
Merchant Fees (5%):		354
Total indirect costs	\$	979
TOTAL EXPENSES:	\$	10,470
REVENUES  Registration Fee Income:	\$	7,088
Other Reveues:		3,000
		10,088
		10
Program Profit/Loss:	\$	(382)
Program Supervisor/Manager	Date	
Program Supervisor/Manager	Date	

Program Name: Spring Break Camp			
Program Dates: 3/22/22-3/25/22			
Number of participants:		30	NOTES/OBSERVATIONS:
In-district registration fee:	\$	100.00	Lowering ages from 6-12 to 6-10.
DIRECT COSTS			Offering half day and full day options. This was set up more as a prototype to
FT/PT Staff time:	\$	1,132	see what worked and what didn't.
Program Aid pay:			
Referee pay:			
Assoc Payroll:	\$	109	
FT staff benefits (10%):			
Contractor:			
Background checks:			
Consumable supplies:	\$	697	
Equipment	\$	94	
Travel reimbursement:	\$	4	
Safety expenses:			
Volunteer reg fee credit:			
Facility use/rental:			
Total direct costs	\$	2,036	
INDIRECT COSTS			
Marketing/Overhead costs (5%):	\$	143	
Reg Support (\$5/participant)	\$	150	
Merchant Fees (5%):	\$	143	
Total indirect costs	\$	435	
TOTAL EXPENSES:	\$	2,472	
REVENUES			
Registration Fee Income:	\$	2,851	Attachments:
Other Reveues: Total REVENUES	¢	2,851	Program Estimate Wksht (new programs only)  Quickbooks financial report
TOTAL NEVENOES	۲	2,031	Any notes/post-season survey results
Program Profit/Loss:	\$	379	
			M&S Closed out
Program Supervisor/Manager	Dat	e	Payroll complete
			Finance Initials:

Date

**Executive Director** 

**Program Name: Make Your Own Earrings** 

**Executive Director** 

Program Dates: 4/6/2022			
Number of participants:		2	NOTES/OBSERVATIONS:
In-district registration fee:	\$	20.00	This was a contracted class, led by Patti
DIRECT COSTS			Farner. Patti provided her own materials and only required use of the
FT/PT Staff time:	\$	200	Community Rooms. Per our MOU it is a
Program Aid pay:			60/40 split of revenues.
Referee pay:			
Assoc Payroll:			60% (Patti) = \$23.40
FT staff benefits (10%):			40% (MACRD) = \$15.60
Contractor:			
Background checks:			
Consumable supplies:			
Equipment			
Travel reimbursement:			
Safety expenses:			
Volunteer reg fee credit:			
Facility use/rental:			
Total direct costs	\$	200	
NDIRECT COSTS			
Marketing/Overhead costs (5%):	\$	2	
Reg Support (\$5/participant)	\$	10	
Merchant Fees (5%):	\$	2	
Total indirect costs	\$	14	
TOTAL EXPENSES:	\$	214	
REVENUES			
Registration Fee Income:	\$	39	Attachments:
Other Reveues: Total REVENUES	\$		Program Estimate Wksht (new programs Quickbooks financial report
TOTAL NEVENUES	٧	39	Any notes/post-season survey results
Program Profit/Loss:	\$	(175)	
			M&S Closed out
Program Supervisor/Manager	Date		Payroll complete
			Finance Initials:

**Program Name: Spring Flag Football** 

Program Dates: April-May, 2022			
Number of participants:		121	NOTES/OBSERVATIONS:
In-district registration fee:		72.00	·
DIRECT COSTS			
FT/PT Staff time:	\$	1,600	
Program Aid pay:			
Referee pay:		1,662	
Assoc Payroll:		158	
FT staff benefits (10%):			
Contractor:	\$	47	
Background checks:	\$	82	
Consumable supplies:	\$	1,953	
Equipment	\$	398	
Travel reimbursement:		_	
Safety expenses:		-	
Volunteer reg fee credit:	\$	936	
Facility use/rental:	\$	-	
Total direct costs	\$	6,836	
IDIRECT COSTS			
Marketing/Overhead costs (5%):	\$	412	
Reg Support (\$5/participant)	\$	605	
Merchant Fees (5%):	\$	412	
Total indirect costs	\$	1,429	
TOTAL EXPENSES:	\$	8,264	
EVENUES			
Registration Fee Income:		8,238	Attachments:
Other Reveues: Total REVENUES		8,238	Program Estimate Wksht (ne Quickbooks financial report
Total NEVENOES	7	0,230	Any notes/post-season surve
Program Profit/Loss:	\$	(27)	]
Drogram Cuponicar/Managar	Dat		M&S Closed out
Program Supervisor/Manager	Dat	.e	Payroll complete
			Finance Initials:
executive Director	Dat		
Executive Director	Dat	.e	

Program Name: Spring 2022 Junior Golf

Program Dates: March 6th - May 22n	d		
Number of participants:		5	NOTES/OBSERVATIONS:
In-district registration fee:	\$	108.00	Credited Slyter and Stroup families for
DIRECT COSTS			their time volunteering this season.
FT/PT Staff time:	\$	1,600	
Coordinator pay:	\$	635	
Referee pay:			
Assoc Payroll:	\$	61	
FT staff benefits (10%):			
Contractor:			
Background checks:			
Consumable supplies:	\$	370	
Equipment			
Travel reimbursement:			
Safety expenses:			
Volunteer reg fee credit:	\$	216	
Facility use/rental:			
Total direct costs	\$	2,881	
INDIRECT COSTS			
Marketing/Overhead costs (5%):	\$	142	
Reg Support (\$5/participant)	\$	25	
Merchant Fees (5%):	\$	142	
Total indirect costs	\$	309	
TOTAL EXPENSES:	\$	3,190	
REVENUES			
Registration Fee Income:		2,838	Attachments:
Other Reveues: Total REVENUES		2,838	Program Estimate Wksht (new programs only)  Quickbooks financial report
Total NEVEROES	Υ	2,000	Any notes/post-season survey results
Program Profit/Loss:	\$	(352)	
			M&S Closed out
Program Supervisor/Manager	Dat	e	Payroll complete
			Finance Initials:
Executive Director	Dat	e	

**Program Name: Pickleball Clinic** 

Program Dates: July 15th			
Number of participants:		7	NOTES/OBSERVATIONS:
In-district registration fee:	\$	18.00	We already own the equipment, so
DIRECT COSTS			there were no expenses.
FT/PT Staff time:			
Program Aid pay:			
Referee pay:			
Assoc Payroll:			
FT staff benefits (10%):			
Contractor:			
Background checks:			
Consumable supplies:			
Equipment			
Travel reimbursement:			
Safety expenses:			
Volunteer reg fee credit:			
Facility use/rental:			
Total direct costs	\$	-	
INDIRECT COSTS	,		
Marketing/Overhead costs (5%):	\$	7	
Reg Support (\$5/participant)	\$	35	
Merchant Fees (5%):	\$	7	
Total indirect costs	\$	48	
TOTAL EXPENSES:	ė	48	
	۲	40	
REVENUES  Registration Fee Income:	\$	131	Attachments:
Other Reveues:		131	Program Estimate Wksht (new programs only
Total REVENUES	\$	131	X Quickbooks financial report
Program Profit/Loss:	Ś	83	X Any notes/post-season survey results
	<u> </u>		<u></u>
Program Supervisor/Manager	Do+-		M&S Closed out Payroll complete
riogram supervisor/ivianager	Date		
			Finance Initials:
Executive Director	Date		